



Towards Safer Therapies

In the heart of the science and business location Heidelberg, GeneWerk GmbH has found ideal conditions for steady growth. For six years, the company with its experienced and motivated staff has been offering NGS-based molecular biological analysis services, especially for companies in the pharmaceutical, life sciences and biotechnology industries. The aim is to advance the development of innovative therapies such as gene and immunotherapies through comprehensive safety analyses. Safe and effective therapies are thus within reach for many diseases.

With the help of the investor Ampersand Capital Partners, GeneWerk will push ahead with its expansion in the USA in order to better serve the rapidly growing American market.

We are looking for a dedicated individual to join a great team as soon as possible:

Sales Manager (m/f/d)

Spectrum of Tasks

- Achieving sales goals by increasing sales to existing and potential customers;
- Visiting customers to identify growth opportunities within our portfolio;
- Developing tactical action plans to increase sales;
- Evaluating sales potential;
- Providing financial information by researching and analysing accounting data; preparing reports;
- Maintaining accurate customer data in a CRM;
- Following up on leads and opportunities;
- Creating and providing timely and accurate reports that provide the management with information on sales and market activities as well as the current status of major accounts;
- Reporting on financial forecasts for selected divisions and territories.

Requirements

- At least one year of professional experience in sales, biopharma, vaccines or cell and gene therapy;
- Education: Bachelor's degree or higher, majoring in a bioscience or business related field;
- Rhetorical skills; persuasiveness; self-organisation and enjoying interacting with customers;
- Team player; results-oriented; open-minded and willing to take on challenges;
- Good written and spoken German;
- Good spoken and written English;
- Willingness to go on business trips.

What We Offer (i.a.)

- Fixed salary; 30 days annual vacation;
- Flat hierarchies; pleasant working atmosphere;
- Working via home office or mobile office;
- Professional and personal development opportunities.

We are looking forward to receiving your comprehensive application via e-mail to:

GeneWerk GmbH, Im Neuenheimer Feld 582, 69120 Heidelberg, Germany | E-Mail: personal@genewerk.com
We are also happy to answer questions on the phone: +49 6221 42790-13 | Contact Person: Luisa Wassermann